

NEWS RELEASE

Marlborough joins TRANSEARCH International to lead the firm's global Air Transportation, Travel & Tourism practice

Leading aviation executive search firm now becomes part of one of the world's largest executive search organisations

Brussels, 20 January 2011; Marlborough today announced it has joined the TRANSEARCH International alliance that not only signals the most significant development in its ten-year history but will also give it a truly global footprint. As part of the deal, **Marlborough** will now lead TRANSEARCH's specialist global air transportation, travel and tourism practice across the organisation's 60 offices throughout The Americas, Asia Pacific, Europe, Middle East and Africa.

Already regarded as one of the premier aviation and travel executive search firms, this announcement gives **Marlborough** exclusive rights to trade under the TRANSEARCH brand in Belgium and crucially provides access to TRANSEARCH International's global alliance and resource structure. More importantly **Marlborough's** customers will now be served by an unrivalled global network to deliver a seamless executive search service.

For over 25 years, companies all over the world have relied on TRANSEARCH International to build successful flourishing leadership teams. TRANSEARCH's practice teams - comprising industry, functional and regional expertise - enrich their ability to complete successful searches for clients around the world.

Commenting on these developments, Richard Lewis, **Marlborough's** Managing Director, declared: "This announcement truly elevates **Marlborough** to the very pinnacle of global air transport, travel and tourism consulting. By joining the TRANSEARCH International alliance, we're now an even clearer choice to meet our clients' executive recruitment and development needs and it positions us exceptionally well for future growth. Our success over the last decade is directly attributable to the high standards of customer satisfaction and this announcement will only reinforce our reputation within the sector as the leading air transportation executive search firm."

Alain Tanugi, Chairman of TRANSEARCH International commented "We realised some time ago that we needed to expand further into the air transport, travel and tourism sectors and identified **Marlborough** as the clear partner to achieve our objectives. Richard and the team at Marlborough have achieved an unparalleled reputation and as a consequence are today synonymous with travel and aviation"

For further information regarding Marlborough, please visit us at www.marlborough.aero or contact us direct on +32 2 711 4474

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Notes to editors:

About Marlborough

For more than a decade, Marlborough has been one of the leading headhunters within the aviation, tourism & leisure and associated support industries. Based in Brussels, Belgium, Marlborough has placed senior and middle management, most typically CEO, COO and Functional Directors, to an extensive base of satisfied clients throughout a wide range of sectors, including airlines, airports, aerospace companies, aviation service providers, tourism & hospitality companies and industry associations. Underpinned by un-paralleled levels of customer service Marlborough is focused on providing industry leading support to its clients and candidates alike, built on honesty, integrity and trust.

About TRANSEARCH



TRANSEARCH International is one of the leading executive search organisations in the world. We are dedicated, caring, and committed but also proudly passionate about understanding our client's most critical business challenges and its human capital needs.

Founded in 1982 with a distinguishing vision intended to create value for our clients by building leadership teams across the world, but at the same token contributing to a potential candidate's career development by always considering personal interest when assessing suitability for any given position.

Headquartered in Europe, we have representation in The Americas, Asia Pacific, Europe, Middle East and Africa. Our global presence allows us to service companies around the world - covering all the major industry sectors.

TRANSEARCH International endeavours continually to surpass client and candidate expectations. Our consultants are committed to providing the highest level of service, delivering utmost expertise and results in the acquisition and development of world-class leadership teams.

For more information contact the TRANSEARCH Press Office: pressroom@transearch.com

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